

EMPLOYEE SPOTLIGHT

DAMIAN OCHOA

Technical Services Manager



“ My long-term goal is to help TM/Gravity become one of the major global chemical providers. ”

Our September Employee Spotlight brings us to our Tech Management Corporate location in Odessa, Texas. Damian Ochoa was selected after receiving multiple nominations to be featured. As technical manager, Damian never fails to be a good mentor, and recognizes his employees hard work and effort, individually and as a team. This commitment to work extends far into his household as he is well known for being a great father to his two boys, and the amazing effort he pours into his relationship with his wife and family.

If you ask Damian about his greatest source of pride, he would say his family, but he is also proud of his Gravity family and the team he has built.

Damian began his employment with Gravity a little under four years ago as a Technical Advisor for the Tech Management chemicals division. He was promoted to Area Service Manager, overseeing the technical support team. Damian's team provides the sales team with technical advice and support, research and introduce new products and technologies and provide after-sales support services on product performance. Damian says, "One of the things I enjoy most about my current position is helping people from training to figuring out problems in the field. There are always new challenges every day which keeps me on my toes and makes most days pretty exciting."

Damian is proud of the team he has built, "I had the pleasure of hand-selecting every one of my team members which consists of a really unique team with different backgrounds. From biologists, master's degree in business, to engineers - everyone brings something special to the team!"

What others had to say about Damian:

"Damian is one of the hardest-working people at Tech Management. His dedication to our customers goes beyond his position, as everyone, from field techs to business managers, reaches out for help to him in securing new customers and keeping current customers happy. First to work, last to leave is the kind of diligence that needs to be recognized. As of our latest acquisition of a large operator in the Permian Basin, he has been relentlessly working with our business managers, account managers, and organizing technical projects all while still maintaining a happy household."

Marco Ortega

Technical Service Rep II

"Damian has been a huge asset for Tech Management. His technical expertise, positive attitude, managerial skills and willingness to help anyone has made him a very respected team member. His efforts and presence have truly made us a better company. I am very proud to have Damian on our TEAM!"

Michael Hughes

Vice President - Tech Management

